

## **Abaco Teams With Research In Motion**

*Market Leaders Form Alliance to Extend BlackBerry™ Use to Enterprise Applications*

**Atlanta, Georgia - July 22, 2002** — Abaco, the leading provider of mobile enterprise business solutions, today announced that it has joined Research In Motion's (RIM) (Nasdaq: RIMM; TSX: RIM) BlackBerry™ ISV Alliance Program. Under the agreement, the two companies will work together to enable corporate and industrial users to access and interact with enterprise applications from BlackBerry Wireless Handhelds™.

As part of its plan to expand its next generation mobile framework, Atoma, beyond the native Pocket PC platform to the J2ME environment, Abaco has chosen BlackBerry as one of the first J2ME platforms that Atoma will support. As a result, BlackBerry users will enjoy the ability to securely and efficiently interact with their enterprise applications in both connected and disconnected modes.

“As a leader and innovator in the mobile market for over a decade, Abaco closely monitors the evolution of mobile computing platforms and operating environments. With J2ME viability now here and mobile professionals increasingly depending on their BlackBerry handhelds for interaction with corporate email and personal productivity applications, we felt the time was right to partner with RIM to further expand BlackBerry access to internal CRM and ERP applications”, said Larry Siegel, Senior Vice President of Marketing and Alliances for Abaco. “As a wireless enterprise platform, BlackBerry is valuable for corporate users, who can simplify their mobile interactions by concentrating their business functions on a single device, as well as corporate IT departments, who can dramatically minimize hardware, software, support, and administration costs by standardizing on a single mobile platform.”

As a result of this newly announced alliance, Abaco and RIM will engage in joint planning and marketing activities, which will include the participation of other key partners, to bring to market compelling enterprise mobile solutions that enhance the value of existing BlackBerry and Atoma offerings.

“When thought leaders put their heads together to craft new offerings that combine their already market-leading products and capabilities, good things happen”, said Siegel. “We look forward to working with RIM in delivering new solutions that ultimately enhance the productivity, responsiveness, and overall effectiveness of mobile professionals.”

### **About Abaco**

Abaco is the leading provider of mobile business solutions. A proven leader in the industry, Abaco has more than twelve years of experience and 200 installations worldwide.

Abaco solutions leverage companies' existing enterprise infrastructure to empower their mobile workforces with mission critical information at the point of activity. Abaco addresses today's connectivity challenges for the mobile enterprise with solutions for disconnected, occasionally connected and connected environments. Its open, standards-based software architecture protects companies' initial investments in application development and deployment without compromising future technology advancement opportunities.

Abaco is headquartered in Atlanta, with offices in the United States and San Juan, Puerto Rico. Leading technology companies such as SAP and Microsoft recognize Abaco as a key partner in their mobile strategies. In 2000, Abaco was awarded a Total Solution Provider Award from AIM and *Business Solutions* magazine, and a Moby Award from Mobile Insights. Abaco investors include Benchmark Capital and Noro-Moseley Partners. For more information, go to [www.abacomobile.com](http://www.abacomobile.com).

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